

Quarterly Financial Report

3rd QUARTER

Nine months ended
November 30,

2008



**Manitoba
Public Insurance**

Management Discussion and Analysis

Management's discussion and analysis provides a review of the financial results and future outlook of Manitoba Public Insurance. It should be read in conjunction with the unaudited financial statements for the third quarter ended November 30, 2008 included herein and the annual audited financial statements and supporting notes included in the corporation's 2007 Annual Report. Certain information in this report may consist of forward-looking statements. These statements are based on various techniques and assumptions including predictions about future events which may not occur. Actual results could deviate significantly from the forward-looking statements.

Goal 1

Universally available mandatory protection against the cost of automobile accidents. Rates, on average, will be lower than those charged by private insurance companies for comparable coverage and service.

Why? One reason for our creation was to deliver the best insurance value to Manitobans. This is the essence of our continuing success.

Driving and rating criteria:

- 2005 Toyota Matrix XR, (4 door hatchback, 4 cylinder)
- \$2 Million Third-Party Liability
- \$500 All Perils deductible

Among the lowest rates in Canada

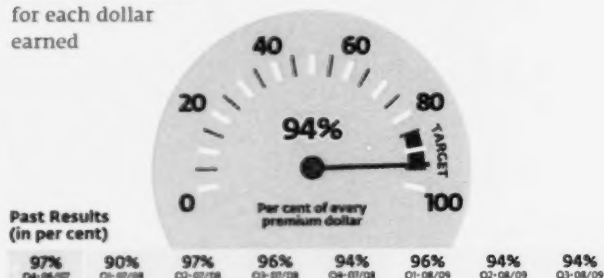


Goal 2

The Basic plan will return at least 85% of premium revenue to Manitobans in the form of claims benefits.

Why? Over the long-term, returns within this range strike the right balance. We pay back to Manitobans substantially more of their premiums than would private insurers, while keeping a sound financial footing.

Premium returned for each dollar earned

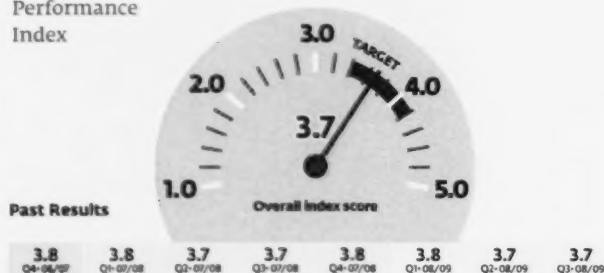


Goal 3

Manitoba Public Insurance will be a leader in automobile insurance and vehicle and driver licensing, providing Manitobans with superior products, coverage and service.

Why? By measuring key performance indicators, we can track the public's view of our performance.

Corporate Performance Index



Goal 4

Manitoba Public Insurance will provide service that is responsive, fair, courteous and convenient. Manitoba Public Insurance will meet corporate customer service standards that are based on customer expectations.

Why? We value our customers and put their interests first. Also, Manitobans expect more from us than from private insurers, because Manitoba Public Insurance is their company. We believe their higher expectations are justified.

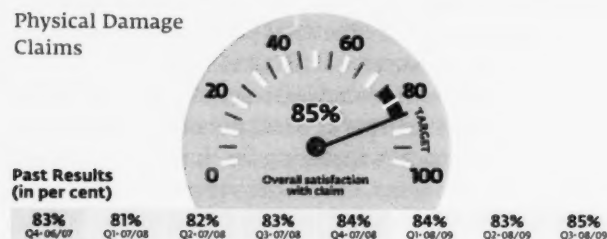
Overall, how often we meet/exceed standards



Goal 4 continued

Customer Satisfaction in Major Operational Areas

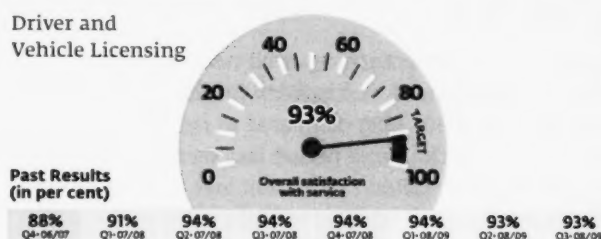
Physical Damage Claims



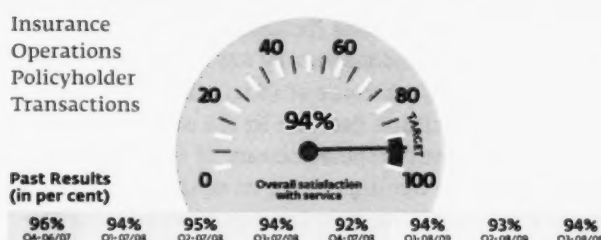
Bodily Injury Claims



Driver and Vehicle Licensing



Insurance Operations Policyholder Transactions

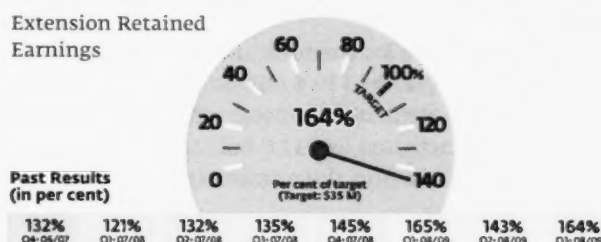


Goal 5

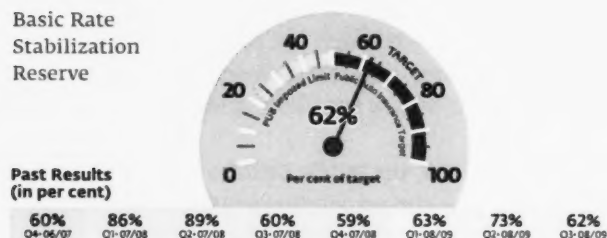
Retained Earnings and Rate Stabilization Reserve will be maintained within established target levels.

Why? Our long-term objective is to break even financially and to be financially self-sufficient. Maintaining the RSR within its target range helps us control rates when claim costs rise substantially. Manitobans deserve stable, affordable premiums over the long term.

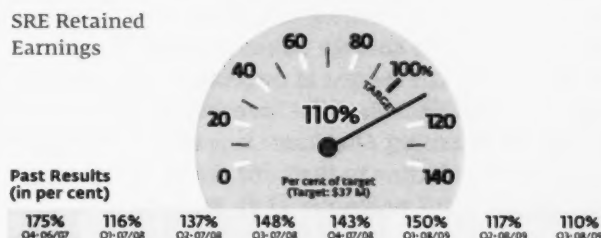
Extension Retained Earnings



Basic Rate Stabilization Reserve



SRE Retained Earnings



Goal 6

Manitoba Public Insurance will offer an environment and career opportunities that will encourage employees to strive for excellence. Our people will be treated with respect and fairness and their contributions will be recognized.

Why? We value our employees.

Level of employee satisfaction



Goal 7

Manitoba Public Insurance will lead driver and vehicle safety initiatives that reduce risk and protect Manitobans, their streets and their neighbourhoods. Manitobans will recognize the Corporation is living its mission.

Why? Pursuing traffic safety and loss-prevention programs reflects our long standing commitment to the well-being of Manitobans and to affordable auto insurance. Manitobans have told us they support these efforts.

Public support for road safety



Results of Operations - Current Year and Last Year

Manitoba Public Insurance reported net income after surplus distribution of \$1.8 million for the nine months ended November 30, 2008 compared to net income of \$17.2 million for the same period last year. This includes a net loss of \$6.0 million (2007 – net loss of \$10.2 million) from the Basic Insurance line of business.

Net income from operations (before surplus distribution) declined from the previous year by \$78.6 million due to decreased investment income of \$93.3 million partially offset by a \$14.7 million decrease in the underwriting loss. The investment income decrease of \$93.3 million is primarily due to the high gains on equity investments realized in the first nine months of 2007 along with the impact of the global financial crisis on the equity and bond portfolios in 2008.

Total earned revenues for the nine months increased from the previous year by \$30.4 million. The majority of this increase is attributed to motor vehicle earned revenues which increased by \$33.0 million or 5.8 per cent due mainly to increases in the number and value of vehicles insured.

Claims costs for the nine months ended November 30, 2008 increased by \$7.7 million or 1.3 per cent compared to last year. Physical damage claims incurred decreased by \$23.8 million. The success of corporate initiatives to curtail auto theft, including the Immobilizer Incentive Program and Winnipeg Auto Theft Suppression Strategy, has resulted in a decline in theft and attempted theft claims costs of \$10.7 million or 37.4% from the nine months ended November 30, 2007. Also, last year's results were adversely affected by a severe hailstorm that struck Dauphin and other communities in August, 2007, which resulted in claims incurred, after reinsurance protection, of \$10.0 million. Bodily injury claims incurred rose by \$27.0 million as Personal Injury Protection Plan (PIPP) coverage types are subject to inflationary increases.

The corporation has established an Immobilizer Incentive Fund by appropriating \$50.0 million from the Basic Rate Stabilization Reserve (RSR). The fund provides financial assistance for vehicle owners to install electronic immobilizers that meet the Canadian standard, including paying 50 per cent of the cost of the standard installation and providing interest-free financing for the remaining 50 per cent up to five years. In addition, the fund also covers 100 per cent of standard installation costs for vehicles most likely to be stolen, regardless of where in Manitoba they are registered. The fund also covers the administrative costs of the program. Activity to November 30, 2008 reduced the fund by \$42.9 million to \$7.1 million.

In addition, the corporation established on March 1, 2007, the Extension Development Fund (EDF), by appropriating competitive lines retained earnings in excess of the most recent year's target of 200 per cent of the Minimum Capital Test (MCT). The MCT is a risk-based methodology developed by the Office of the Superintendent of Financial Institutions (OSFI) to assess a property and casualty insurance company's financial risk and determines the capital adequacy of reserves held in retained earnings. On March 1, 2007, \$39.0 million and on July 1, 2008, \$31.7 million was transferred from competitive lines retained earnings to fund the EDF. The EDF is being used to fund service improvements made possible by the merger with the Division of Driver and Vehicle Licensing and that flow through the competitive lines statement of operations. Activity to November 30, 2008 has reduced the EDF by \$10.6 million to \$60.1 million.

On November 26, 2007, the Public Utilities Board (PUB) released its ruling on the corporation's rate application for the 2008/09 fiscal year. Effective March 1, 2008, overall average Basic insurance rates remained unchanged from the previous year. The PUB also ordered the payment of a 10 per cent premium rebate to all Basic insurance policyholders based on 2006/07 rates. At February 29, 2008, the rebate was estimated to be \$62.7 million. The amount was actualized during the first quarter of the current fiscal year when \$62.6 million was distributed to Basic policyholders.

Retained Earnings

Retained earnings of \$286.0 million (2007 - \$266.5 million) are comprised of \$139.0 million for Basic Insurance (2007 - \$128.4 million) and \$147.0 million for competitive lines (2007 - \$138.1 million). The Basic Insurance retained earnings are allocated to the Rate Stabilization Reserve \$131.9 million and the Immobilizer Incentive Fund \$7.1 million. The Competitive Lines retained earnings are allocated to retained earnings \$86.9 million and the Extension Development Fund \$60.1 million.

Outlook

The corporation remains committed to achieving its seven corporate goals. Actual results will be monitored, and corrective actions taken when necessary, to ensure that expected outcomes are realized.

On December 2, 2008, the Public Utilities Board (PUB) released its ruling on the corporation's rate application for the 2009/10 fiscal year. Effective March 1, 2009, overall average Basic Insurance rates will decrease by 1.0 per cent from the previous year.

Current projections indicate the corporation is expected to realize a net loss from operations of approximately \$10.6 million during the current fiscal year.

Statement of Operations (Unaudited)

	Three months ended November 30,		Nine months ended November 30,	
	2008	2007	2008	2007
	(in thousands of dollars)		(in thousands of dollars)	
Premiums written	\$ 221,672	\$ 209,252	\$ 684,625	\$ 648,707
Total earned revenues	\$ 226,621	\$ 214,689	\$ 682,982	\$ 652,564
Claims costs	197,454	197,750	580,295	572,588
Expenses	48,157	41,732	133,435	125,435
Total claims and expenses	245,611	239,482	713,730	698,023
Underwriting income (loss)	(18,990)	(24,793)	(30,748)	(45,459)
Investment income (loss)	(19,522)	25,046	32,510	125,840
Net income (loss) from operations	(38,512)	253	1,762	80,381
Surplus distribution	0	(63,300)	54	(63,164)
Net income (loss) after surplus distribution	\$ (38,512)	\$ (63,047)	\$ 1,816	\$ 17,217

Balance Sheet

(Unaudited)

	November 30, 2008	February 29, 2008
	(in thousands of dollars)	
ASSETS		
Cash and investments	\$ 2,022,739	\$ 2,187,313
Accounts receivable	277,628	256,583
Other assets	123,129	127,043
	<u>\$ 2,423,496</u>	<u>\$ 2,570,939</u>
LIABILITIES		
Unearned premiums	\$ 423,770	\$ 419,990
Provision for unpaid claims	1,589,932	1,512,625
Provision for employee current and future benefits	210,836	202,625
Other liabilities	45,897	128,356
	<u>2,270,435</u>	<u>2,263,596</u>
RETAINED EARNINGS		
Basic insurance retained earnings		
Rate stabilization reserve	131,936	127,122
Immobilizer incentive fund	7,110	17,925
	<u>139,046</u>	<u>145,047</u>
Competitive lines retained earnings		
Retained earnings	86,892	103,739
Extension development fund	60,053	35,389
	<u>146,945</u>	<u>139,128</u>
	<u>285,991</u>	<u>284,175</u>
ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)	<u>(132,930)</u>	<u>23,168</u>
	<u>\$ 2,423,496</u>	<u>\$ 2,570,939</u>

Statement of Retained Earnings

(Unaudited)

	Three months ended November 30,		Nine months ended November 30,	
	2008	RESTATED 2007	2008	RESTATED 2007
BASIC INSURANCE	(in thousands of dollars)		(in thousands of dollars)	
Rate Stabilization Reserve				
Balance beginning of period	\$ 156,208	\$ 168,789	\$ 127,122	\$ 128,122
Transition adjustment (Note 3)	0	0	0	(22,693)
Net income (loss) after surplus distribution	(28,588)	(67,101)	(6,001)	(10,181)
Transfer from Immobilizer Incentive Fund	4,316	4,197	10,815	10,637
Balance end of period	131,936	105,885	131,936	105,885
Immobilizer Incentive Fund				
Balance beginning of period	11,426	26,703	17,925	33,143
Transfer to Rate Stabilization Reserve	(4,316)	(4,197)	(10,815)	(10,637)
Balance end of period	7,110	22,506	7,110	22,506
Balance Basic Insurance Retained Earnings end of period	139,046	128,391	139,046	128,391
COMPETITIVE LINES				
Balance beginning of period	93,047	96,665	103,739	110,983
Transition adjustment (Note 3)	0	0	0	(255)
Net income (loss) from operations	(9,924)	4,054	7,817	27,398
Transfer from (to) Extension Development Fund	3,769	854	(24,664)	(36,553)
Balance end of period	86,892	101,573	86,892	101,573
Extension Development Fund				
Balance beginning of period	63,822	37,407	35,389	0
Transfer from (to) Competitive Lines Retained Earnings	(3,769)	(854)	24,664	36,553
Balance end of period	60,053	36,553	60,053	36,553
Balance Competitive Lines Retained Earnings end of period	146,945	138,126	146,945	138,126
Balance Retained Earnings end of period	\$ 285,991	\$ 266,517	\$ 285,991	\$ 266,517

Statement of Comprehensive Income (Loss)

(Unaudited)

	Three months ended November 30,		Nine months ended November 30,	
	2008	2007	2008	2007
	(in thousands of dollars)		(in thousands of dollars)	
Net income (loss) after surplus distribution	<u>\$ (38,512)</u>	<u>\$ (63,047)</u>	<u>\$ 1,816</u>	<u>\$ 17,217</u>
Other Comprehensive Income (Loss)				
Unrealized gains (losses) on available for sale assets	(178,422)	6,200	(166,718)	(27,758)
Reclassification to income from available for sale assets	<u>19,357</u>	<u>251</u>	<u>10,620</u>	<u>(49,265)</u>
Other Comprehensive Income (Loss) for the period	<u>(159,065)</u>	<u>6,451</u>	<u>(156,098)</u>	<u>(77,023)</u>
Total Comprehensive Income (Loss) for the period	<u><u>\$ (197,577)</u></u>	<u><u>\$ (56,596)</u></u>	<u><u>\$ (154,282)</u></u>	<u><u>\$ (59,806)</u></u>

Statement of Accumulated Other Comprehensive Income (Loss)

(Unaudited)

Balance beginning of period	\$ 26,135	\$ (3,199)	\$ 23,168	\$ 0
Transition adjustment (Note 3)	0	0	0	80,275
Other Comprehensive Income (Loss) for the period	<u>(159,065)</u>	<u>6,451</u>	<u>(156,098)</u>	<u>(77,023)</u>
Balance end of period	<u><u>\$ (132,930)</u></u>	<u><u>\$ 3,252</u></u>	<u><u>\$ (132,930)</u></u>	<u><u>\$ 3,252</u></u>

Statement of Cash Flows

(Unaudited)

	Three months ended November 30,		Nine months ended November 30,	
	2008	2007	2008	2007
	(in thousands of dollars)		(in thousands of dollars)	
Cash Flows From (To) Operating Activities				
Net income (loss) after surplus distribution	\$ (38,512)	\$ (63,047)	\$ 1,816	\$ 17,217
Non-cash items	29,094	3,493	17,053	(45,464)
	(9,418)	(59,554)	18,869	(28,247)
Net change in non-cash balances	29,544	94,049	7,170	93,937
	20,126	34,495	26,039	65,690
Cash Flows From (To) Investing Activities	(579)	(12,516)	25,633	17,990
Increase In Cash and Short-term Investments	19,547	21,979	51,672	83,680
Cash and short-term investments beginning of period	162,902	118,801	130,777	57,100
Cash and Short-term Investments End of Period	<u>\$ 182,449</u>	<u>\$ 140,780</u>	<u>\$ 182,449</u>	<u>\$ 140,780</u>

Notes to Financial Statements

- Certain of the comparative figures have been reclassified to conform with the current period financial statement presentation.
- These interim financial statements:
 - should be read in conjunction with the corporation's 2007 Annual Report including the financial statements and supporting notes.
 - have been prepared following the same accounting policies that are disclosed in the corporation's 2007 Annual Report.
- Effective on March 1, 2007 the corporation adopted the recommendations of CICA Handbook Section 1530, Comprehensive Income ("Section 1530"); Section 3855, Financial Instruments - Recognition and Measurement; Section 3861, Financial Instruments - Disclosure and Presentation; and Section 3251, Equity. These sections provide standards for recognition, measurement, disclosure and presentation of financial assets, financial liabilities, and non-financial derivatives. Section 1530 provides standards for the reporting and presentation of comprehensive income, which represents the change in equity, from transactions and other events and circumstances from non-owner sources. Other comprehensive income refers to items recognized in comprehensive income that are excluded from net income calculated in accordance with Canadian Generally Accepted Accounting Principles (GAAP). The effect of the application of these standards increased the carrying value of investments by \$80,275,000 from \$2,015,010,000 to \$2,095,285,000 at March 1, 2007 to reflect the fair value of available-for-sale financial assets.

As a consequential effect of applying these new standards, the claims liabilities were recalculated using a market rate at March 1, 2007 resulting in an increase to the claims liabilities of \$22,948,000. Changes resulting from the recalculation have been recorded as transition adjustments in opening Basic Rate Stabilization Reserve and opening Competitive Lines retained earnings.

MANITOBA PUBLIC INSURANCE OFFICES

Administrative Offices

Brandon

731-1st Street
R7A 6C3
Tel: 729-9400
Head office and Special
Risk Extension

Winnipeg

Box 6300
R3C 4A4
Tel: 985-7000

Outside Winnipeg

Tel: 1-800-665-2410

Deaf access TTY / TDD

Tel: 985-8832

Claim Offices

WINNIPEG LOCATIONS

North

445 King Street
R2W 5H2
Fax: 942-8317

North Central

1103 Pacific Avenue
R3E 1G7
Fax: 783-2764

South

930 St. Mary's Road
R2M 4A8
Fax: 254-0308

South Central

420 Pembina Highway
R3L 2E9
Fax: 284-7675

West

125 King Edward Street East
R3H 0V9
Fax: 783-0374

Casualty and Rehabilitation

Box 6300
R3C 4A4
Tel: 985-7200

Rehabilitative Case Management

Box 6300
R3C 4A4
Tel: 985-7200

Bodily Injury and Medex Injury

Box 6300
R3C 4A4
Tel: 985-7200

Physical Damage Centre

1981 Plessis Road
Box 45064
Regent Postal Outlet
R2C 5C7
Tel: 985-7771

Holding Compound
Tel: 985-7771

Salvage
Tel: 985-7844

Commercial Claims
Tel: 985-7877

PROVINCIAL LOCATIONS

Arborg

323 Sunset Boulevard
Box 418
R0C 0A0
Tel: 376-6633

Beausejour

848 Park Avenue
Box 100A
R0E 0C0
Tel: 268-6400

Brandon

731-1st Street
R7A 6C3
Tel: 729-9555
Tel: 1-800-852-2743 Rural

Dauphin

217 Industrial Road
Box 3000
R7N 2V5
Tel: 622-2750

Flin Flon

8 Timber Lane
Box 250
R8A 1M9
Tel: 681-2200

Portage la Prairie

2007 Saskatchewan Avenue
West
Box 1150
R1N 3J9
Tel: 856-2600

Selkirk

630 Sophia Street
R1A 2K1
Tel: 482-1400

Steinbach

91 North Front Drive
Box 2139
R5G 1N7
Tel: 326-4453

Steinbach Injury Claim Services Clearspring Mall 2

PTH 12
R5G 1T7
Tel: 346-8030

Swan River

125-4th Avenue North
Box 1959
R0L 1Z0
Tel: 734-4574

The Pas

424 Fischer Avenue
Box 9100
R9A 1R5
Tel: 627-2200

Thompson

53 Commercial Place
Box 760
R8N 1N5
Tel: 677-1400

Winkler

355 Boundary Trail
Box 1990
R6W 4B7
Tel: 325-9538

Driver and Vehicle Licensing Centres

WINNIPEG LOCATIONS

Main Floor –
234 Donald Street
R3C 4A4
Tel: 985-7000

2020 Corydon Avenue
R3P 0N2
Tel: 985-8992

2188 McPhillips Street
R2V 3C8
Tel: 985-8984

1006 Nairn Avenue
R2L 0Y2
Tel: 985-8043

PROVINCIAL LOCATIONS

Portage la Prairie

Provincial Building
25 Tupper Street North
R1N 3K1
Tel: 856-2624

Brandon

731-1st Street
R7A 6C3
Tel: 729-9555

Dauphin

Provincial Building
27-2nd Avenue Southwest
R7N 3E5
Tel: 622-2783

Thompson

53 Commercial Place
Box 760
R8N 1N5
Tel: 677-1400

Winkler

355 Boundary Trail
Box 1990
R6W 4B7
Tel: 325-9538



**Manitoba
Public Insurance**

For more information contact:

**Manitoba Public Insurance
Corporate Communications**
Room 820, 234 Donald Street
P.O. Box 6300
Winnipeg, MB R3C 4A4